



Global Knowledge®

5 steps to Getting Certified on Microsoft Dynamics 365 and Power Platform

Presented by Anna Jennings, Microsoft Worldwide Learning

Building Skills to Enable Success

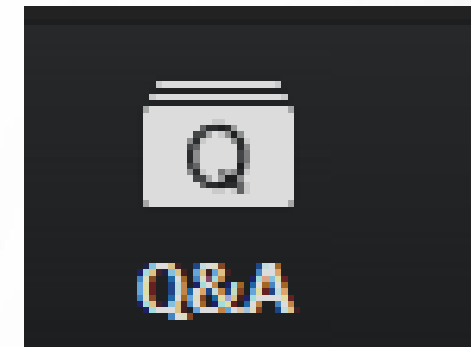
Attendee Information

Open and hide your control panel with orange **arrow**

Join **audio**

- Mic & Speakers to use VoIP
- Telephone and dial in using the info provided

Note: Today's webinar is being recorded.



Anna Jennings

Anna is a Dynamics 365 and Power Platform content developer with Microsoft Worldwide Learning, specializing in the Power Platform Core, Marketing, and Field Service courses. As a content developer, Anna facilitates job task analyses sessions with subject matter experts, builds training content, and contributes to exam item development.

Prior to joining the training development team in Worldwide Learning, Anna worked as a Functional Consultant in Microsoft Consulting Services, where she implemented Dynamics 365 and Power Platform solutions for enterprise customers in multiple industries, including healthcare, telecommunications and customer service.



“ Anything is possible for a company when its culture is about **listening, learning, and harnessing individual passions and talents** to the company’s mission. ”

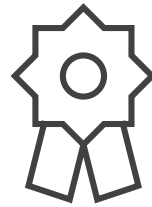
- Satya Nadella, *“Hit Refresh”*

The importance of skilling

Building a learning culture



Invest in upskilling /
training your teams



Reward employees
that invest in learning



Prioritize certification
in hiring and recruiting

Skill gaps lead to higher levels of stress, delays in development, deployment of critical projects, and even loss of revenue¹

Certification benefits your business



Employees are **more productive** in their role



Teams **add business value** to the organization



Simplified talent identification and recruiting

95% of IT decision-makers believe certification provides added value to the organization¹

Our approach to skilling

Job Task Analysis



Identify job roles



Market research



Subject Matter
Experts

Output:

- Master list of skills
- Recommended learning paths

Aligned learning experiences



Digital skilling



Events



Classroom



Certifications

Aligned learning experiences

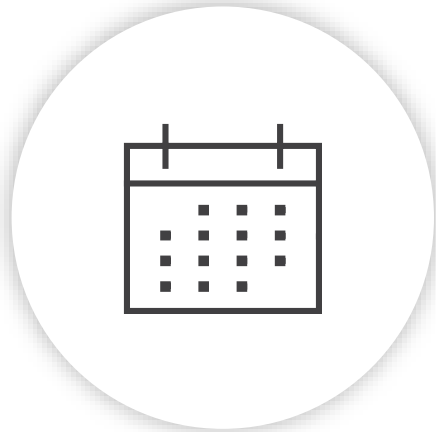
Digital skilling



Build practical job skills with easily accessible, free, self-paced courses

Microsoft Learn

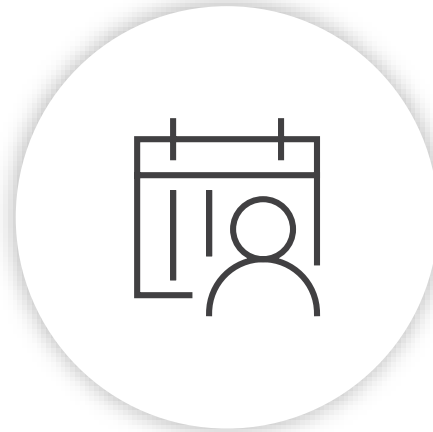
Events



Choose from workshops, conferences, and other events

Training Events

Classroom



Attend in-depth training taught by Microsoft Certified Trainers

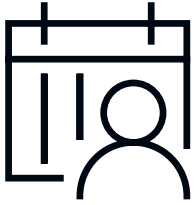
Microsoft Official Courses
(instructor-led training)

Certifications



Validate skills with Microsoft Fundamentals and Role-based certifications

Microsoft Certified



Microsoft Learning Partners aka.ms/LearningPartner

When you work with a Learning Partner you get:

- Deep technical training based on Microsoft content, delivered by Microsoft Certified Trainers
- Personalized learning plans with industry-specific offerings and training in local languages
- Tailored training including online and classroom instructor-led delivery methods, skills assessment, detailed tracking and reporting

World class training and certification across the complete learning journey

Assess

- Pre-assessments
- First look clinics
- Mentoring & consulting

Learn and prepare

- Certification preparation
- Role-based training
- Bootcamps, cloud workshops, hackathons, hands-on labs

Validate

- Microsoft certifications
- Post-assessments



Microsoft certifications

Fundamentals

Foundational skills

- Helps build skills towards industry job roles
- Caters to a broad audience across market segments
- Entry level (no experience required in the area)
- Mix of concepts and applied learning for Microsoft technologies

Role-based

Technical skills for a job

- Industry job-role based
- For people interested in, transitioning to or already in the specific job role
- Multiple levels of expertise: Associate and expert
- Technical knowledge to design, implement and manage Microsoft solutions
- Emphasis on applied learning/hands-on for Microsoft technologies

5 steps to Certification



- Explore all certification offerings
- Get started with MS Learn
- Sign up with an ILT course with a Learning Partner
- Take the course and get hands on with the product
- Register and take your certification exam

Dynamics 365 training and certifications

**exam in beta*

Role-based

Technical skills required to perform a job



Business Applications

Expert

Power Apps + Dynamics 365 Solution Architect*

Dynamics 365: Finance and Operations Apps Solution Architect*

Associate

Dynamics 365 Sales Functional Consultant

Dynamics 365 Finance Functional Consultant

Dynamics 365 Marketing Functional Consultant

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant

Dynamics 365 Customer Service Functional Consultant

Dynamics 365 Supply Chain Management Functional Consultant

Dynamics 365 Field Service Functional Consultant

Dynamics 365: Finance and Operations Apps Developer*

Power Apps + Dynamics 365 Developer*

Fundamentals

Foundational understanding of technology

Dynamics 365 Fundamentals*

Power Platform Fundamentals*

Model Driven Apps

(Dynamics 365 Sales, Dynamics 365 Customer Service, Dynamics 365 Field Service, Dynamics 365 Marketing)

Legend



★ Fundamentals

Get started

MB-901: Microsoft Dynamics 365 Fundamentals

PL-900: Microsoft Power Platform Fundamentals

Dynamics 365 Fundamentals (optional)

Microsoft Power Platform Fundamentals (optional)

★★ Associate

Core Customer Engagement Exam

MB-200: Microsoft Power Platform + Dynamics 365 Core

Associate Level exams

MB-210:
Microsoft
Dynamics 365
for Sales

MB-220:
Microsoft
Dynamics 365
Marketing

MB-230:
Microsoft
Dynamics 365
Customer Service

MB-240:
Microsoft
Dynamics 365
Field Service

MB-400:
Microsoft Power
Apps + Dynamics
365 Developer

Certification

Dynamics 365
Sales Functional
Consultant

Dynamics 365
Marketing
Functional
Consultant

Dynamics 365
Customer Service
Functional
Consultant

Dynamics 365
Field Service
Functional
Consultant

Microsoft Power
Apps + Dynamics
365 Developer

★★★ Expert

Requires one Functional Consultant
or Developer Certification

MB-600:
Microsoft Power Apps +
Dynamics 365
Solution Architect

Microsoft Power Apps +
Dynamics 365
Solution Architect

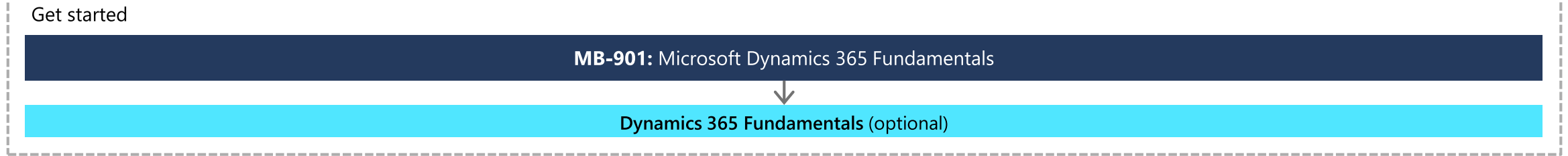
Dynamics 365 for Finance and Operations apps

(Finance, Supply Chain Management, Manufacturing)

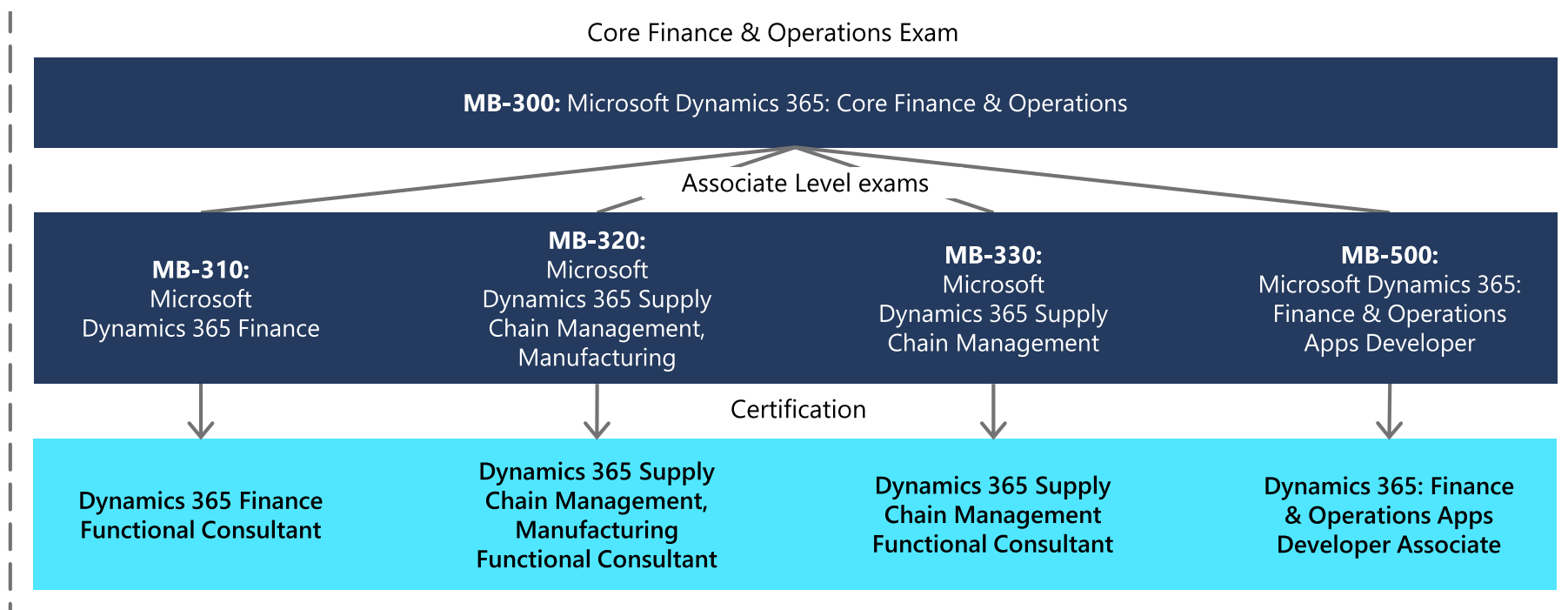
Legend



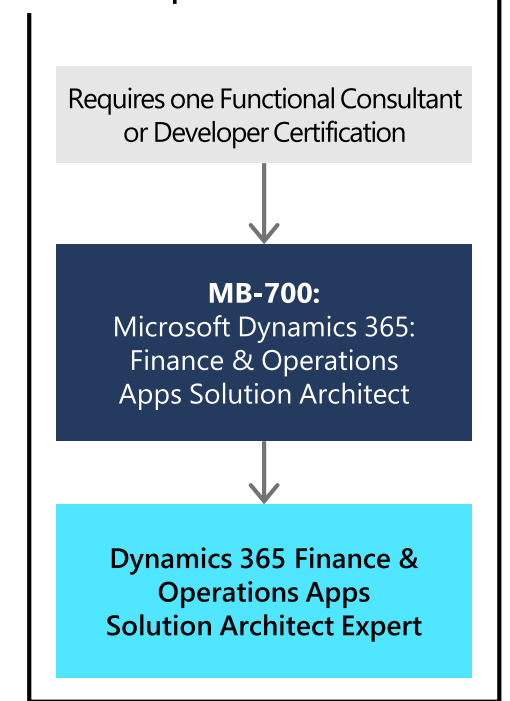
★ Fundamentals



★★ Associate

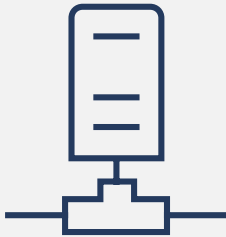


★★★ Expert



Dynamics Certifications

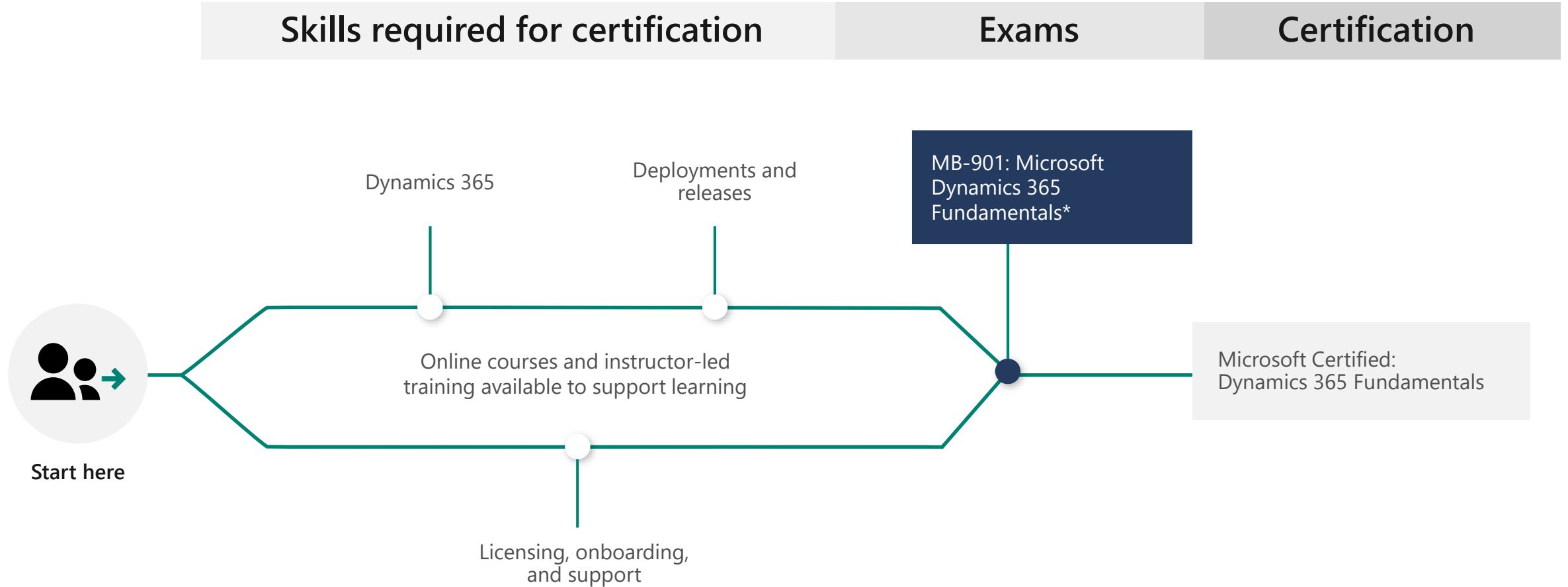
Dynamics 365 Fundamentals



Identify Microsoft platform components, understand AI and mixed reality, understand customer engagement apps, understand Finance and Operations apps.

<https://docs.microsoft.com/en-us/learn/certifications/d365-fundamentals>

Learning path for Dynamics 365 Fundamentals



* Exam in beta

Learning resources for Dynamics 365 Fundamentals

→ Exam details

- Microsoft Dynamics 365 Fundamentals*
[EXAM MB-901](#)

→ Microsoft Learn

- Learning path for Dynamics [Fundamentals](#)

→ Classroom training

- [MB-901T00](#) Dynamics Fundamentals
- Find local Learning Partners at
aka.ms/LearningPartner

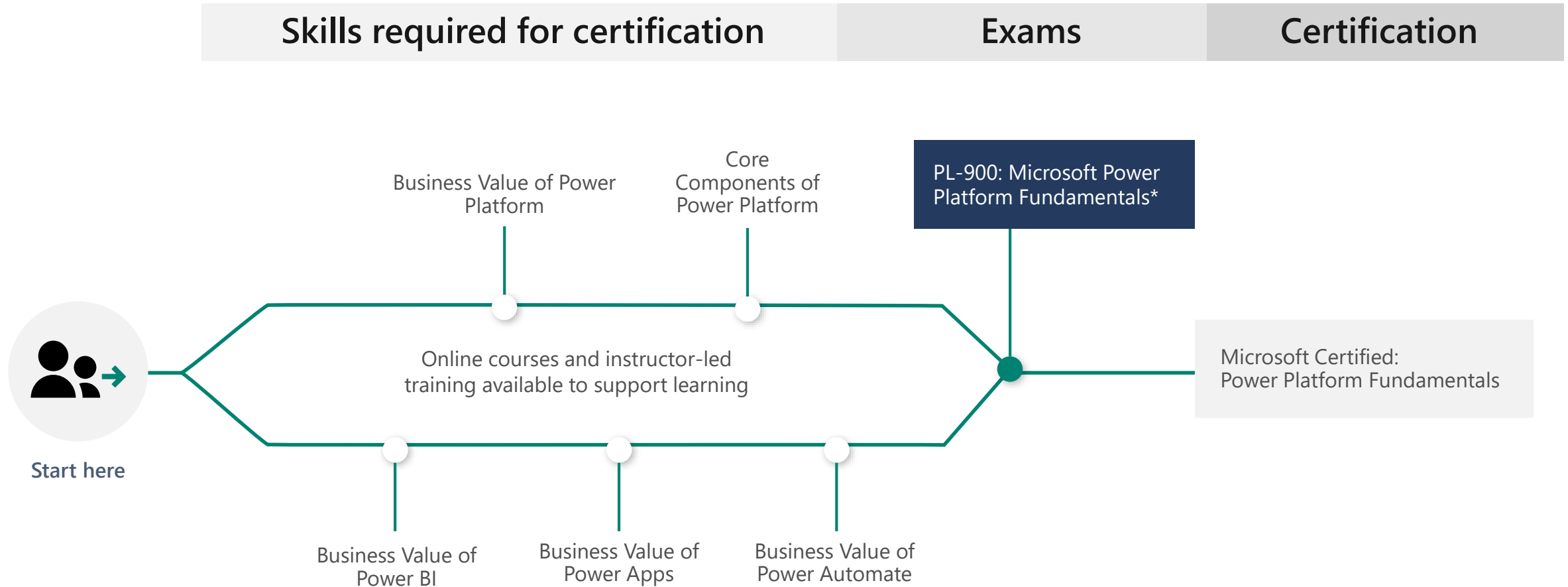
Power Platform Fundamentals



Prove you understand the core capabilities of the Power Platform—from business value and core product capabilities to building a basic Power Apps canvas app, connecting data sources, automating with Microsoft Power Automate, and creating a Power BI dashboard.

<https://docs.microsoft.com/en-us/learn/paths/power-plat-fundamentals/>

Learning path for Power Platform Fundamentals



* Exam in beta

Learning resources for Power Platform Fundamentals

→ Exam details

Microsoft Dynamics 365 Fundamentals*
[EXAM PL-900](#)

→ Microsoft Learn

- Learning path for [Power Platform Fundamentals](#)

→ Classroom training

- Microsoft Power Platform Fundamentals [PL-900T00](#)
- Find local Learning Partners at aka.ms/LearningPartner

Model Driven Apps

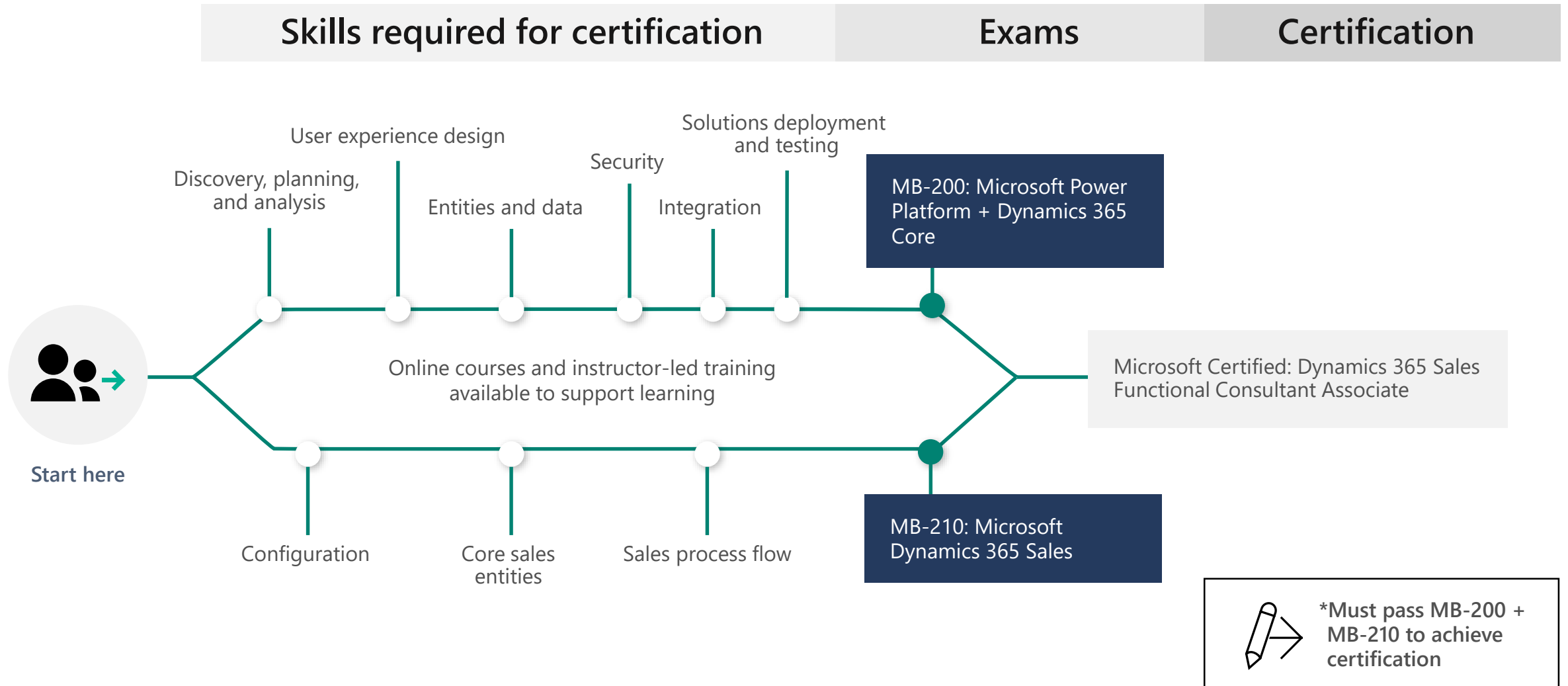
(Dynamics 365 Sales, Dynamics 365 Customer Service, Dynamics 365 Field Service, Dynamics 365 Marketing)

Functional Consultant Associate

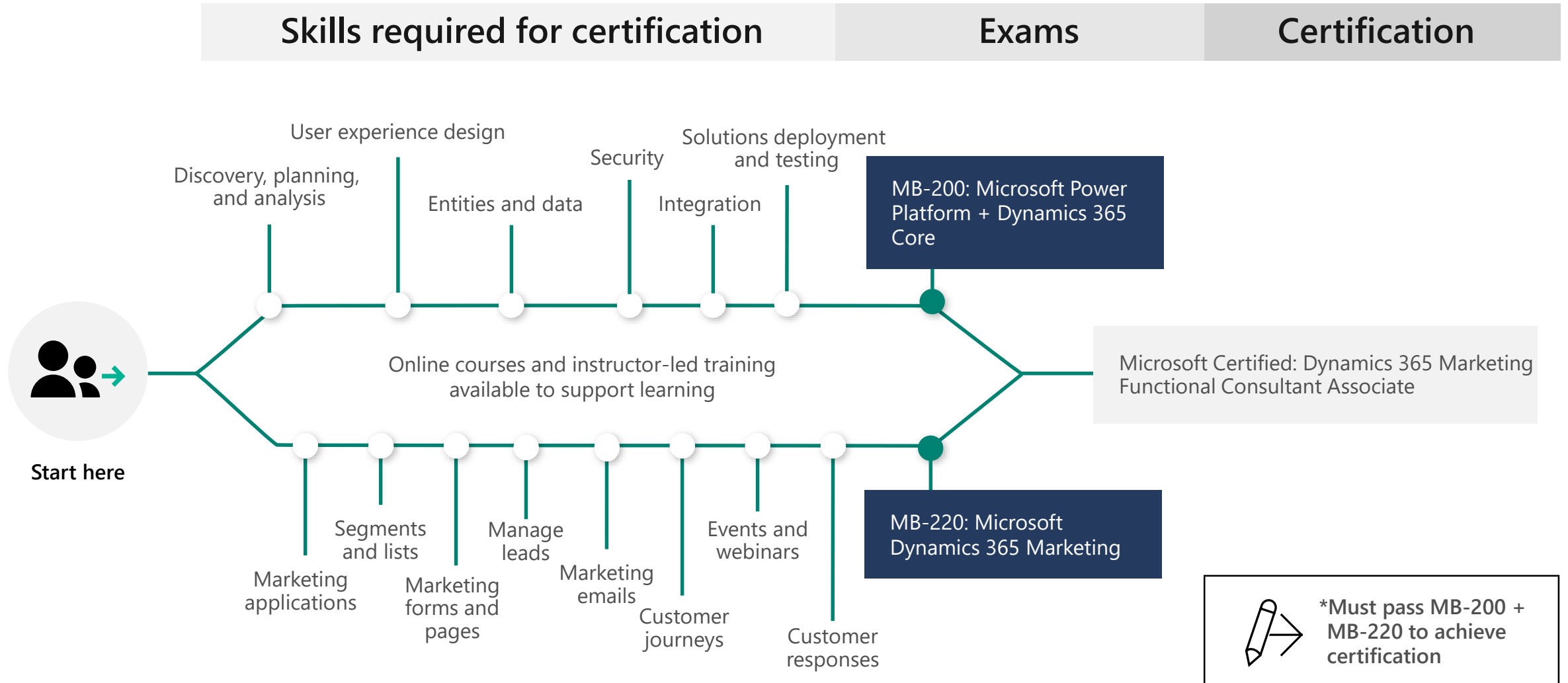


- Dynamics 365 Sales Functional Consultant Associate
- Dynamics 365 Marketing Functional Consultant Associate
- Dynamics 365 Customer Service Functional Consultant Associate
- Dynamics 365 Field Service Functional Consultant Associate

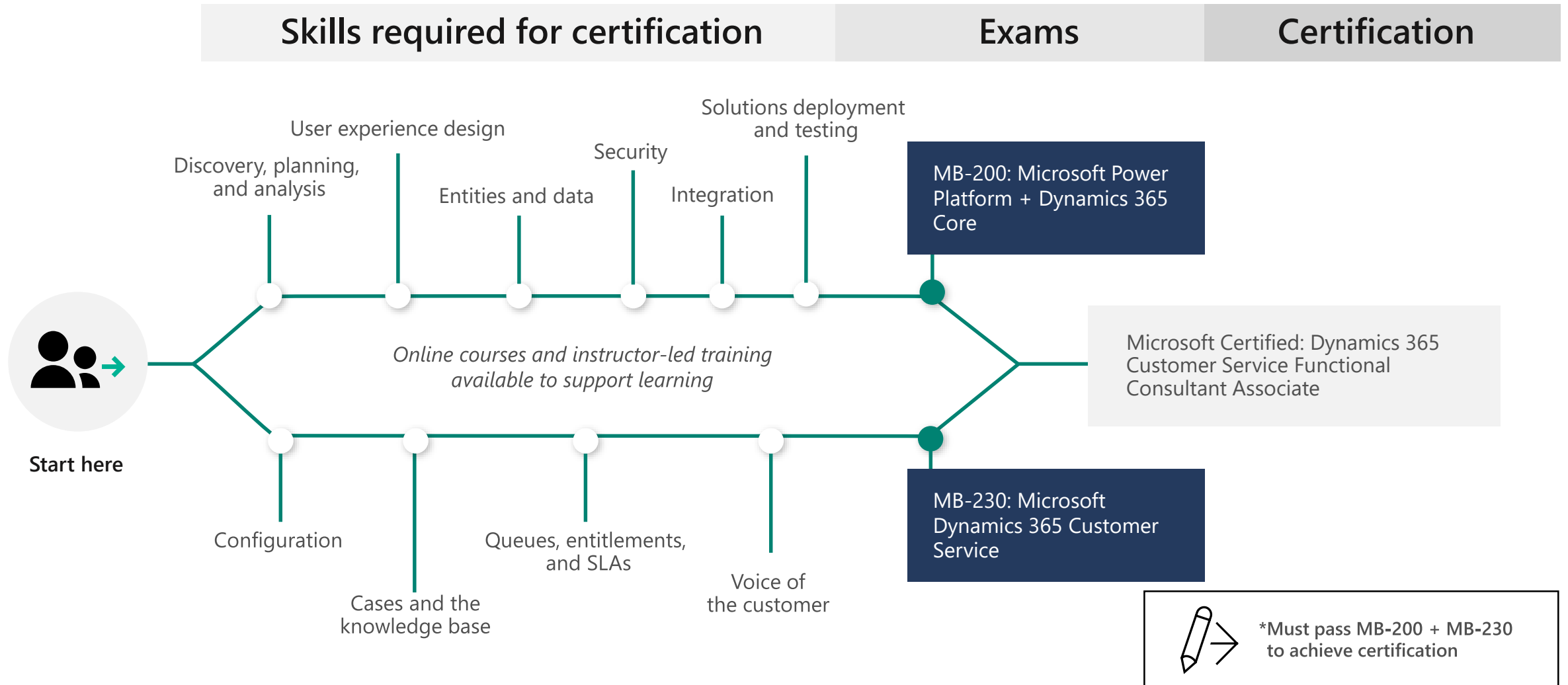
Learning path for Dynamics 365 Sales Functional Consultant Associate



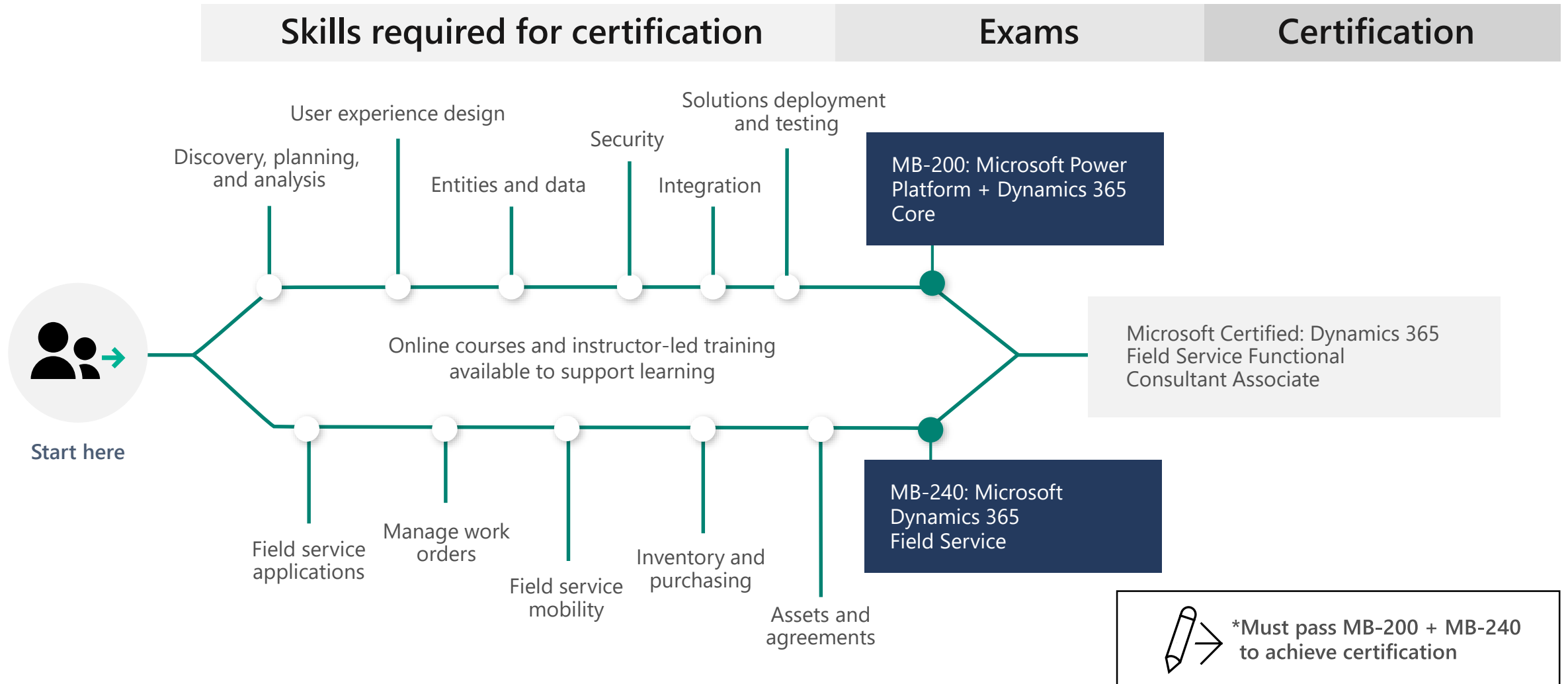
Learning path for Dynamics 365 Marketing Functional Consultant Associate



Learning path for Dynamics 365 Customer Service Functional Consultant Associate



Learning path for Dynamics 365 Field Service Functional Consultant Associate



Learning resources for Functional Consultant

→ Exam details

Microsoft Power Platform + Dynamics 365 Core [EXAM MB-200](#) **

Functional Consultant Exams

Microsoft Dynamics 365 Sales [EXAM MB-210](#)

Microsoft Dynamics 365 Marketing [EXAM MB-220](#)

Microsoft Dynamics 365 Customer Service [EXAM MB-230](#)

Microsoft Dynamics 365 Field Service [EXAM MB-240](#)

→ Microsoft Learn

Learning Path for [Microsoft Power Platform + Dynamics 365 Core](#)

Functional Consultant Exams

Learning Path for [Microsoft Dynamics 365 Sales](#)

Learning Path for [Microsoft Dynamics 365 Marketing](#)

Learning Path for [Microsoft Dynamics 365 Customer Service](#)

Learning Path for [Microsoft Dynamics 365 Field Service](#)

→ Classroom training

Microsoft Power Platform + Dynamics 365 Core [MB-200T00](#)

Functional Consultant Trainings

Microsoft Dynamics 365 Sales [MB-210T01](#)

Microsoft Dynamics 365 Marketing [MB-220T00](#)

Dynamics 365 Customer Service [MB-230T01](#)

Microsoft Dynamics 365 Field Service [MB-240T00](#)

Find local Learning Partners at aka.ms/LearningPartner



**Must pass MB-200
to achieve certification as a functional
consultant

Dynamics 365 for Finance and Operations apps

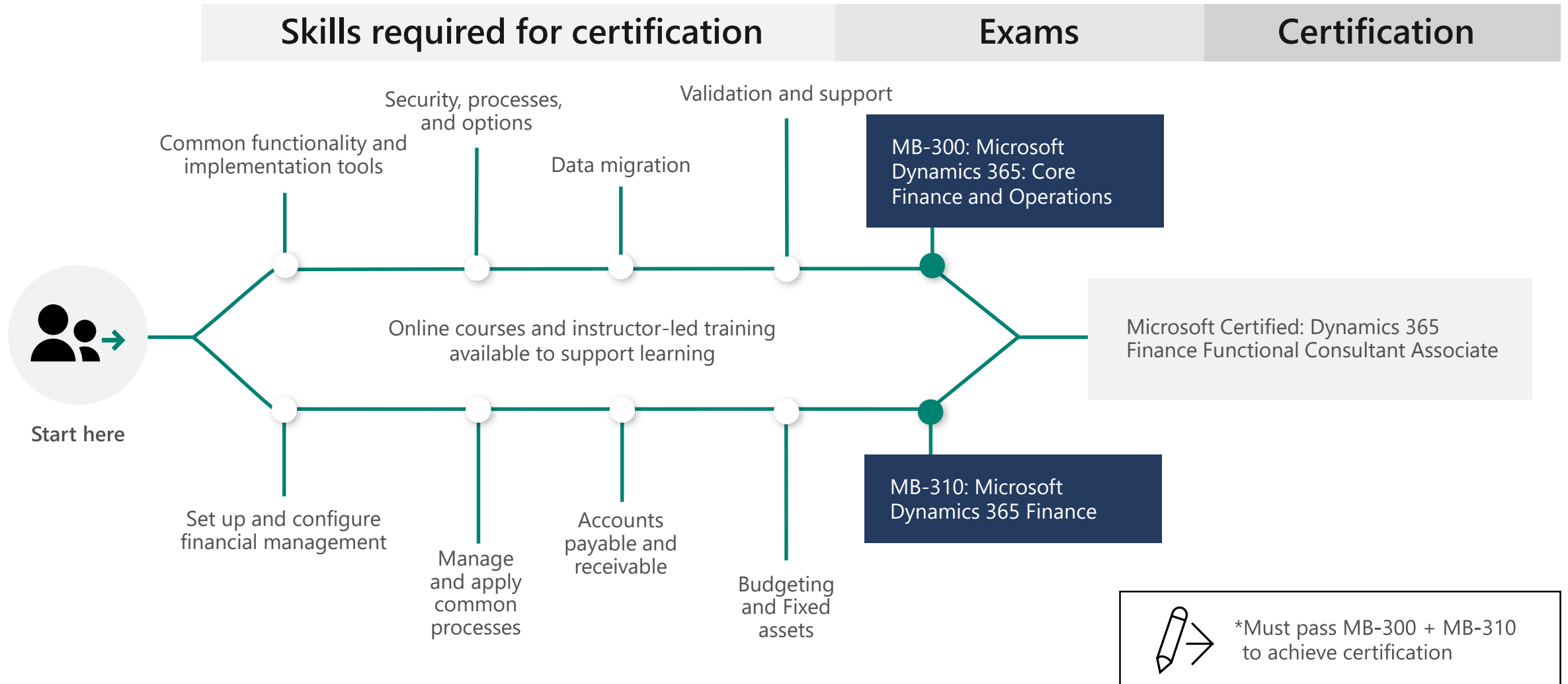
(Finance, Supply Chain Management, Manufacturing)

Functional Consultant Associate

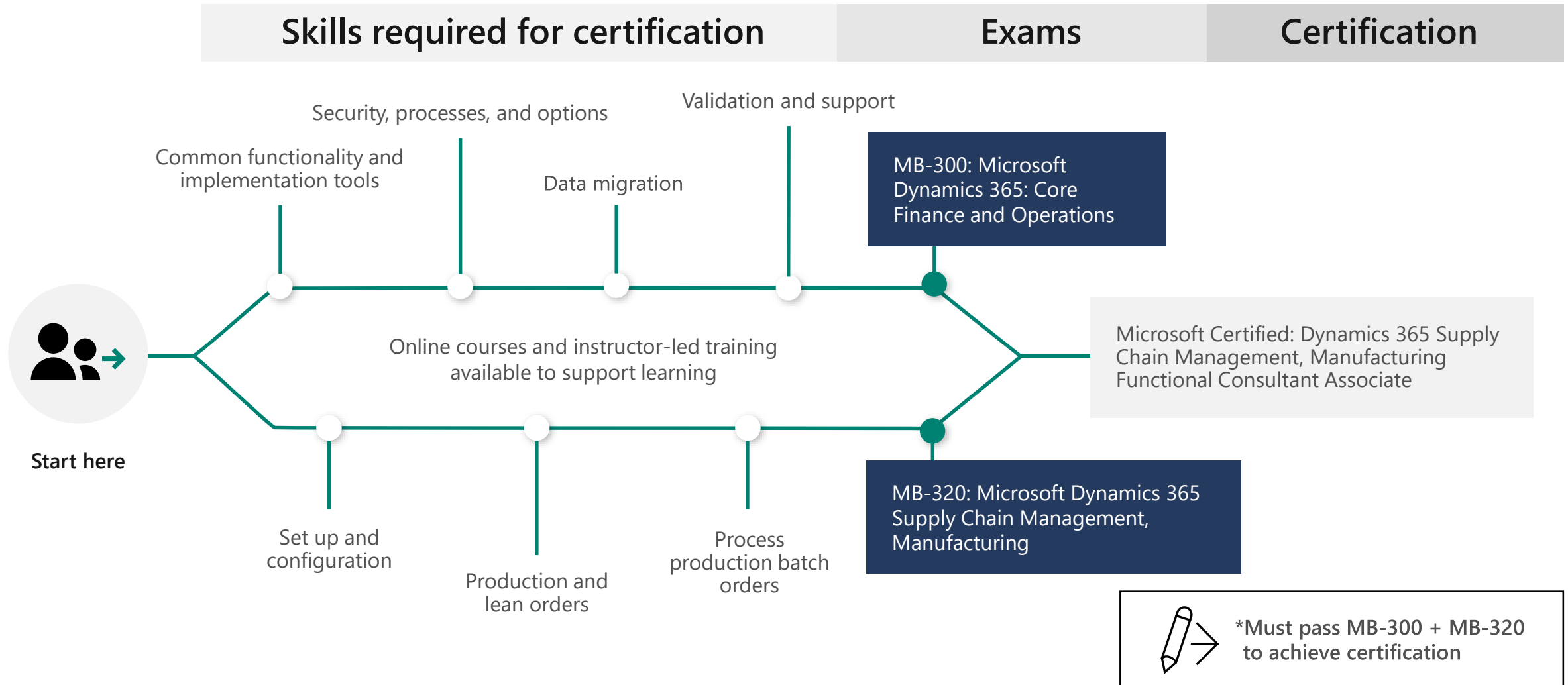


- Dynamics 365 Finance
- Dynamics 365 Supply Chain Management, Manufacturing
- Dynamics 365 Supply Chain Management

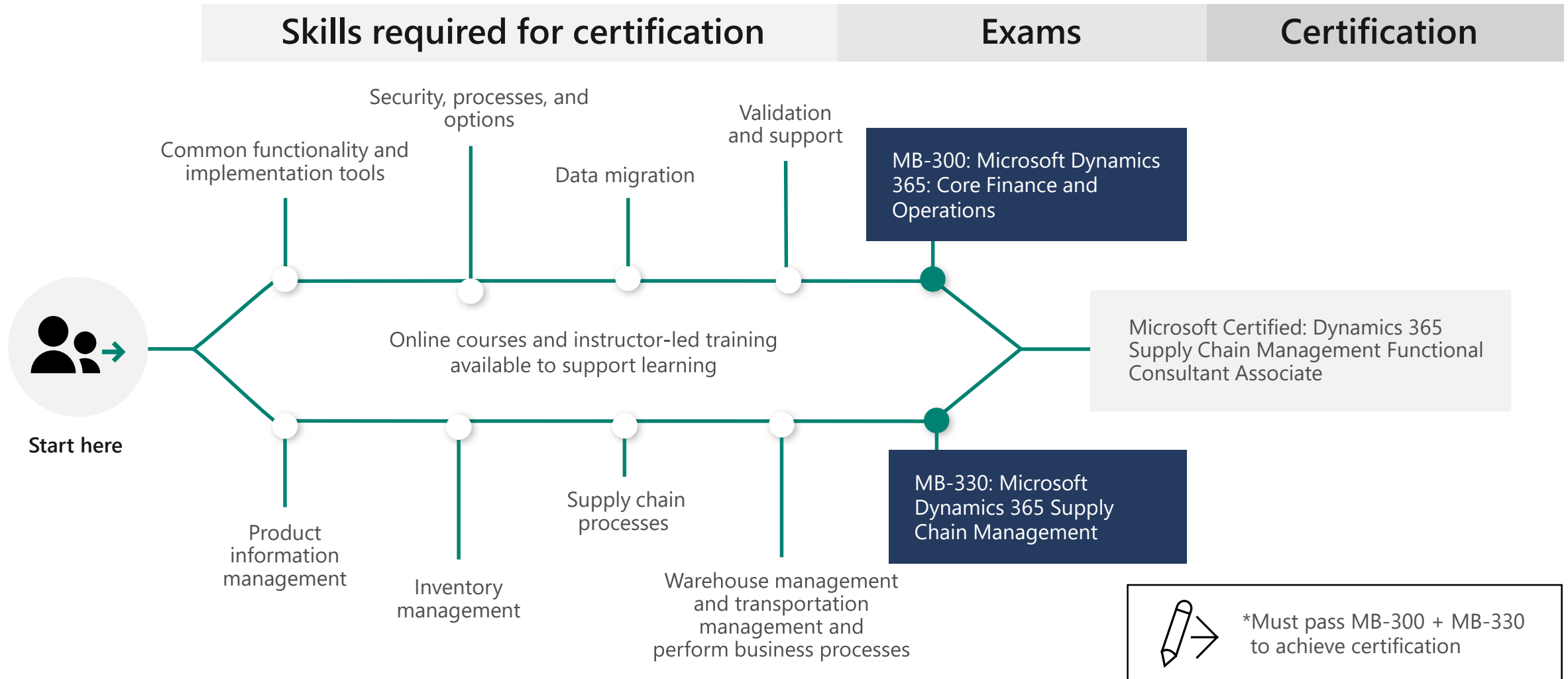
Learning path for Dynamics 365 Finance Functional Consultant Associate



Learning path for Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate



Learning path for Dynamics 365 Supply Chain Management Functional Consultant Associate



Learning resources for Functional Consultant

→ Exam details

Microsoft Dynamics 365: Core Finance and Operations [EXAM MB-300 **](#)

Functional Consultant Exams

Microsoft Dynamics 365 Finance [EXAM MB-310](#)

Microsoft Dynamics 365 Supply Chain Mgmt, Manufacturing [EXAM MB-320](#)

Microsoft Dynamics 365 Supply Chain Management [EXAM MB-330](#)

→ Microsoft Learn

Learning Path for [Microsoft Dynamics 365: Core Finance and Operations](#)

Functional Consultant Exams

Learning Path for [Dynamics 365 Finance](#)

Learning Path for [Dynamics 365 Supply Chain Mgmt, Manufacturing](#)

Learning Path for [Dynamics 365 Supply Chain Management](#)

→ Classroom training

Microsoft Dynamics 365: Core Finance and Operations [_MB-300T00](#)

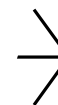
Functional Consultant Trainings

Microsoft Dynamics 365 Finance [MB-310T00](#)

Microsoft Dynamics 365 Supply Chain Mgmt, Manufacturing [MB-320T00](#)

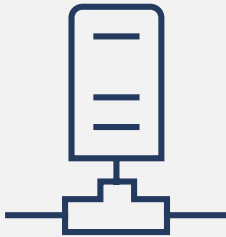
Microsoft Dynamics 365 Supply Chain Management [MB-330T00](#)

Find local Learning Partners at aka.ms/LearningPartner



Must pass MB-300
to achieve certification as a functional
consultant

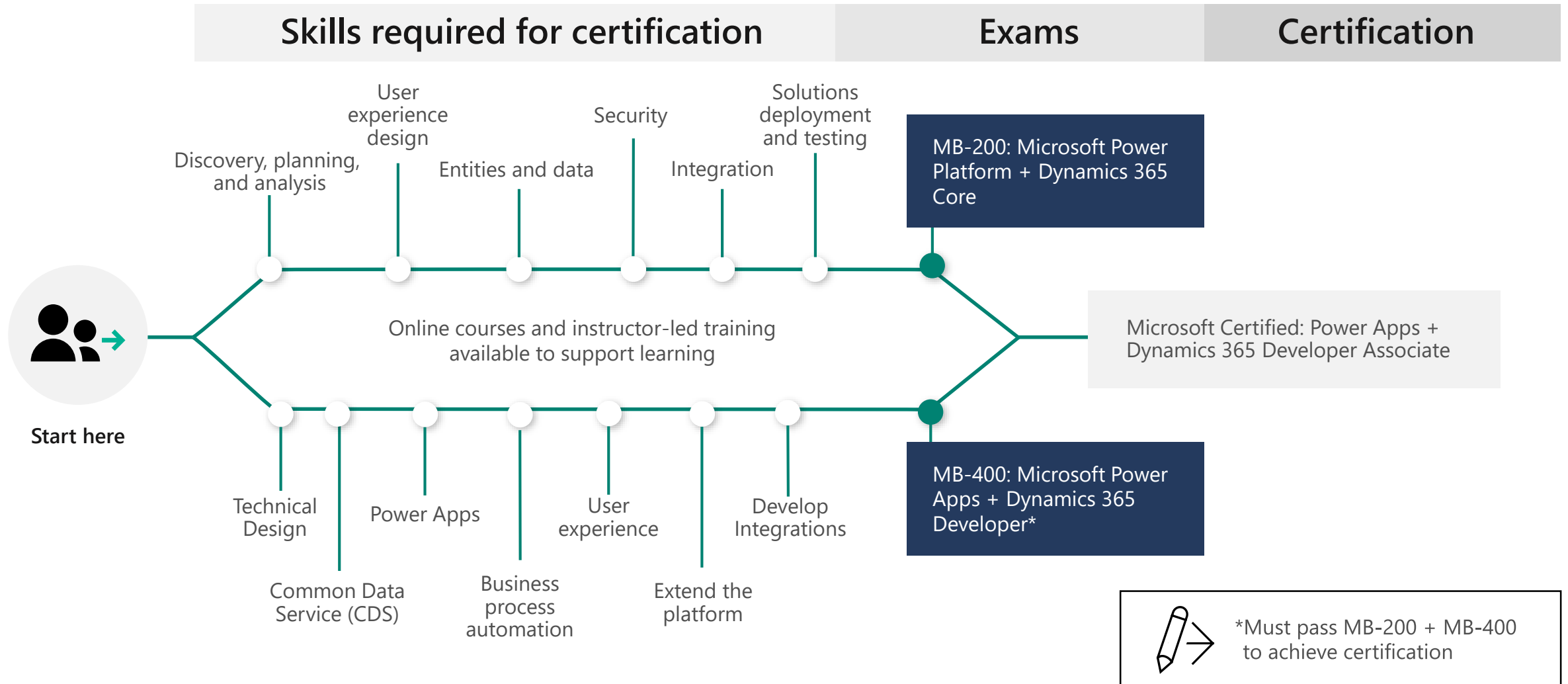
Developer



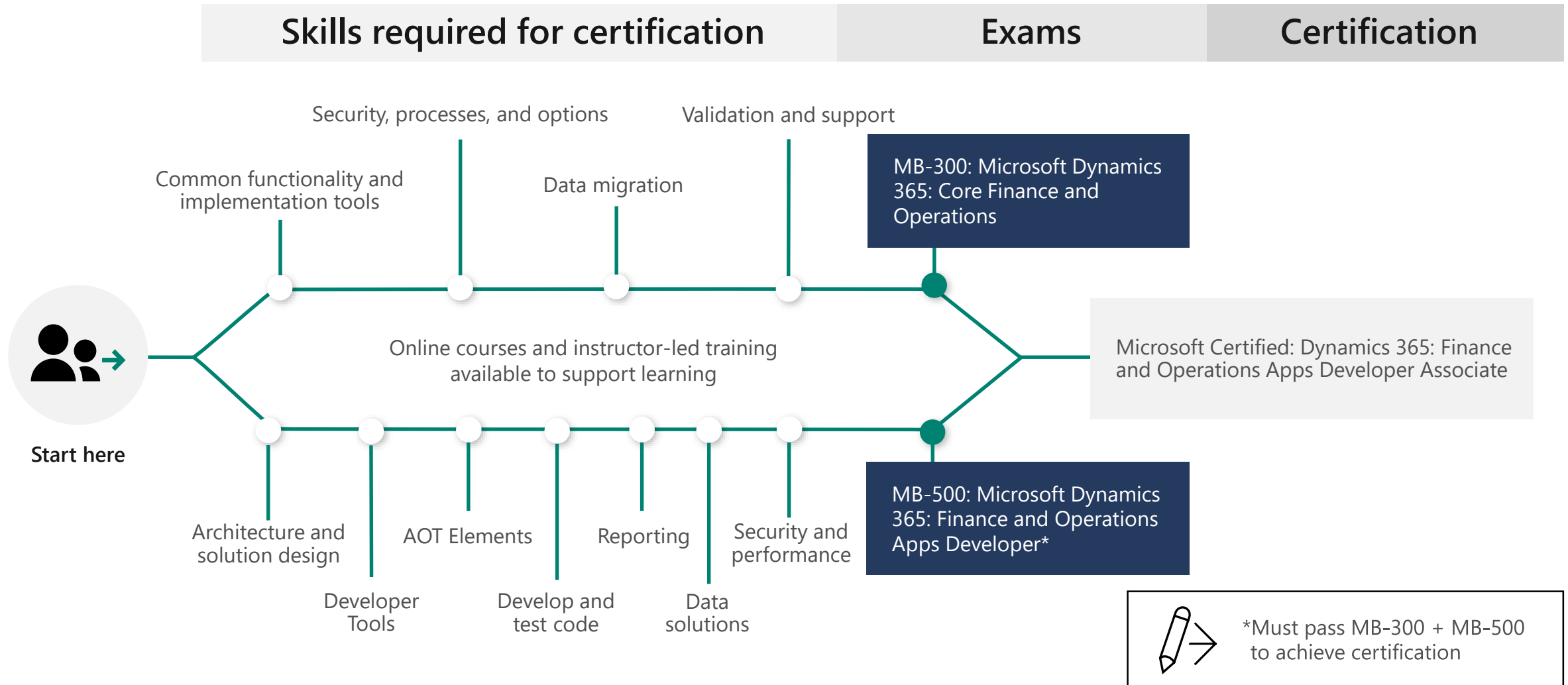
Developers who work with Microsoft Power Apps and Dynamics 365 are responsible for designing, developing, securing, and extending a Dynamics 365 implementation. Candidates implement components of the solution that include application enhancements, custom user experience, system integrations, data conversions, custom process automation, and custom visualizations.

<https://docs.microsoft.com/en-us/learn/certifications/roles/developer>

Learning path for Power Apps + Dynamics 365 Developer Associate



Learning path for Dynamics 365: Finance and Operations Apps Developer Associate



Learning resources for Developer

→ Exam details

Microsoft Power Platform + Dynamics 365 Core [EXAM MB-200*](#)
Microsoft Power Apps + Dynamics 365 Developer [EXAM MB-400](#)

Microsoft Dynamics 365: Core Finance and Operations [EXAM MB-300](#)
Microsoft Dynamics 365: Finance & Operations Apps Developer*
[EXAM MB-500](#)

→ Microsoft Learn

Learning Path for [Microsoft Power Platform + Dynamics 365 Core](#)

Learning path for [Power Platform + Dyn 366 Developer](#)

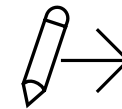
→ Classroom training

Power Platform + Dynamics 365 Core	MB-200T00
Power Apps + Dynamics 365 Developer	MB-400T00

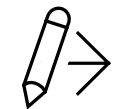
Dynamics 365: Core Finance & Operations	MB-300T00
Dynamics 365: Finance & Operations Apps Developer	MB-500T00

Find local Learning Partners at aka.ms/LearningPartner

Requirements



*Must pass MB-200 + MB-400 to achieve certification



*Must pass MB-300 + MB-500 to achieve certification

Solution Architect

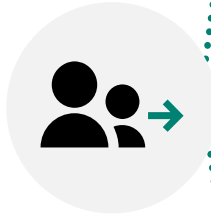
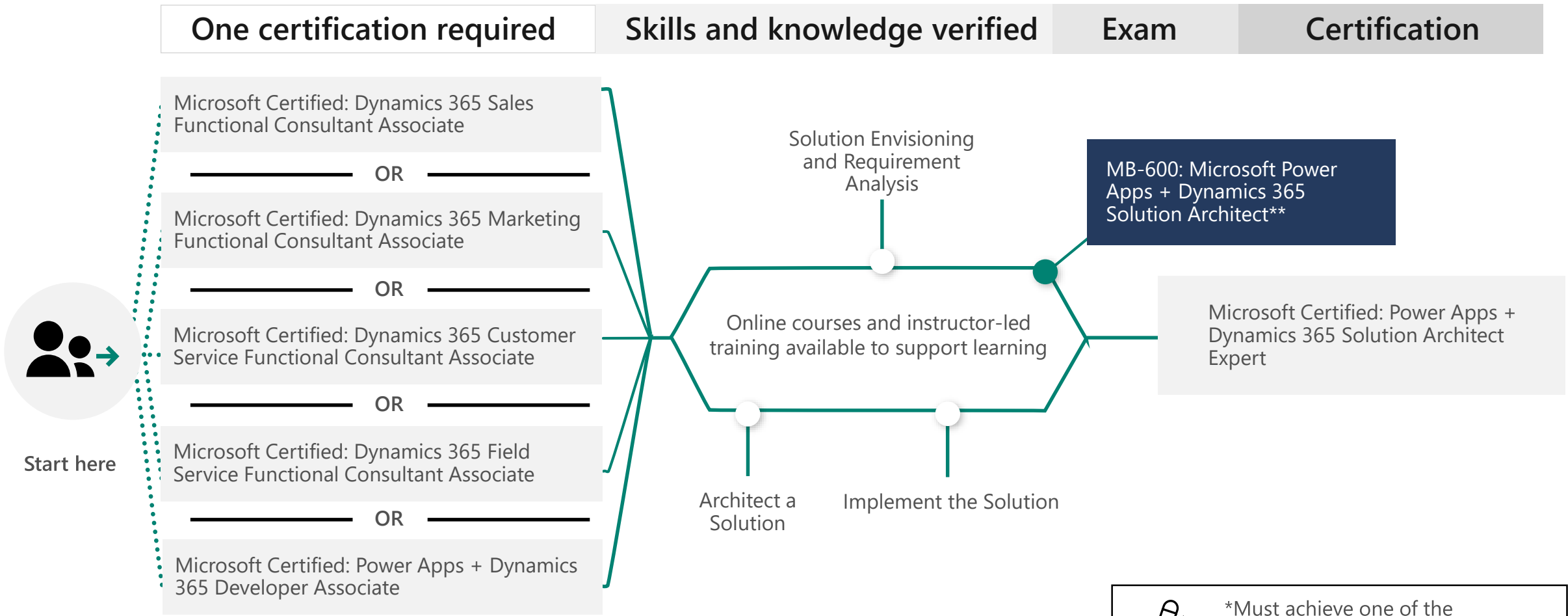


Solution Architects for Microsoft Power Apps model-driven apps in Dynamics 365 lead successful implementations and focus on how solutions address the broader business and technical needs of organizations. Solution Architects for Finance and Operations apps in Microsoft Dynamics 365 are trusted advisors who consult with organizations and implementation team members to refine business needs into a well-defined and cost-effective solution.


<https://docs.microsoft.com/en-us/learn/certifications/roles/solutions-architect>

Learning path for Power Apps + Dynamics 365 Solution Architect Expert

Key
 Optional Path
 ——— Required Path

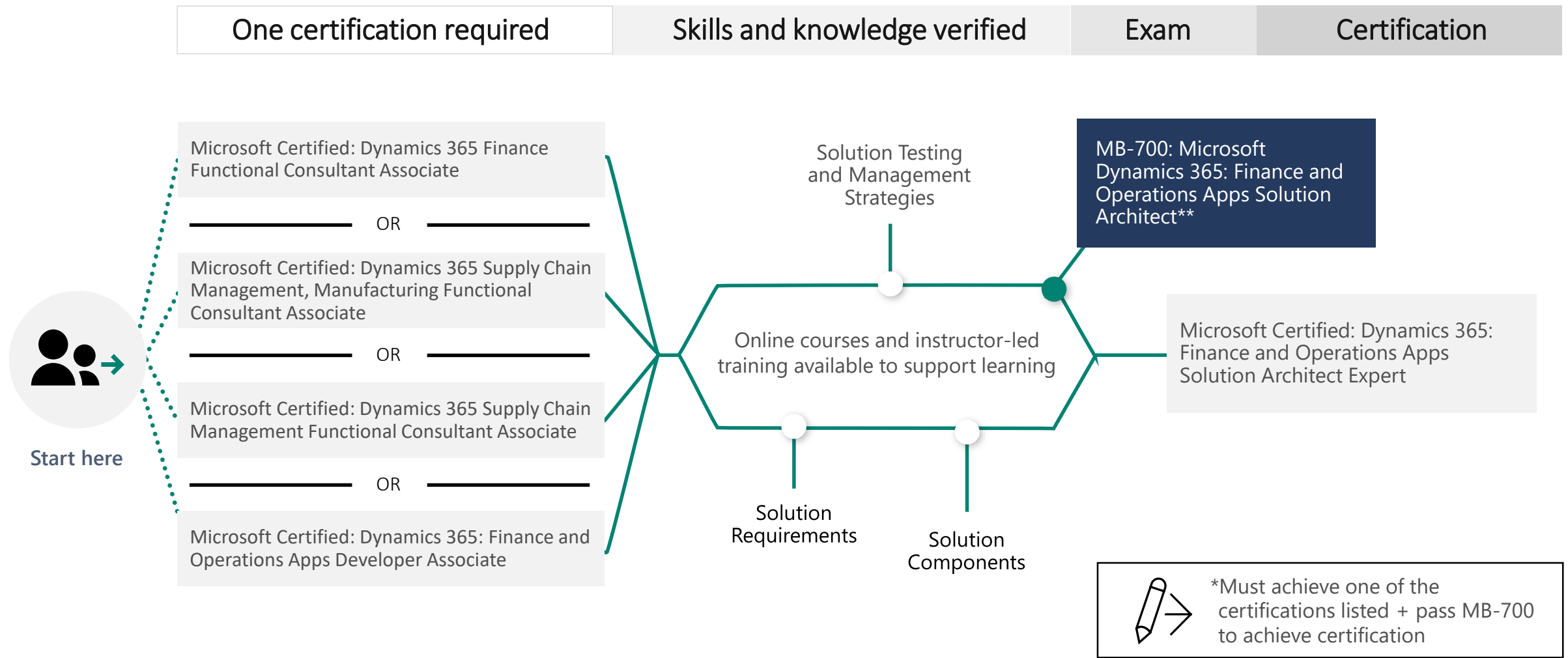
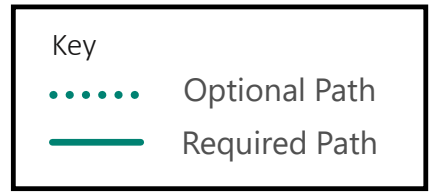


Start here

 *Must achieve one of the certifications listed + pass MB-600 to achieve certification

** Exam in beta Jan. 2020

Learning path for Dynamics 365: Finance and Operations Apps Solution Architect Expert



** Exam in beta Jan. 2020

Learning resources for Solution Architect

→ Exam details

Microsoft Power Apps + Dynamics 365 Solution Architect** [EXAM MB-600](#)

Microsoft Dynamics 365: Finance and Operations Apps Solution Architect** [EXAM MB-700](#)

**Exams launching to Beta 1/2020

→ Microsoft Learn

Learning path for Solution Architect coming soon.

→ Classroom training

Classroom Trainings – coming soon

Find local Learning Partners at aka.ms/LearningPartner

Requirements



*Must achieve one of the Functional certifications listed or Developer certification + pass MB-600 to achieve certification



*Must achieve one of the Functional Consultant certifications listed or the Developer certification + pass MB-700 to achieve certification

Wrapping Up



Questions



Have Microsoft questions? Ask us anytime.

Twitter: @GKonMicrosoft

Facebook: @GKTraining

Instagram: @globalknowledgeinc

LinkedIn: @Global Knowledge

Courses

Dynamics 365
Fundamentals

GK 100474 / MB-900

Microsoft Power
Platform + Dynamics
365 Core

GK 100232 / MB-
200T00

Microsoft Finance and
Operations Core

GK 100460 / MB-
300T00

Microsoft PowerApps +
Dynamics 365
Developer

GK 100632 / MB-
400T00

Save on Your Next Course!

Save 25% on your next course with Global Knowledge

Enter the following promo code at checkout to save!

US – WEBINAR25

CA – CAWEBINAR25

Learning More

For additional on-demand and live webinars, white papers, courses, special offers and more, visit us at...



GlobalKnowledge.com

GlobalKnowledge.com/dynamics365



Global Knowledge®

Building Skills to
Enable Success

Appendix